

Job Description

Relationship Manager

Exp: At least 2 Years

Position: 4

Outgoing Call to pitch the services, convince the organization concerned person to take our service by explaining them the details & retrieve the documents for further project discussion

Analyst leads and opportunities to identify prospects and strategies sales pitch for the business development

Schedule meetings with potential CSOs and support closure of deals, to acquire new donor-NGO partnerships

Create and maintain a database of all existing and potential NGOs.

Maintaining a timely submission of documents by CSO's

Providing complete knowledge on the association and process to the CSO's

To achieve monthly document sales target

To verify the credibility of CSOs as per the guidelines of the project

How to apply

Interested candidates can mail their detailed resume at contact@peopable.co.in (Please mention the position name in Subject)